Business opportunities in Southern African markets

Workshop

29.11.2018
Riga, Latvia
Export potential of shipbuilding, maritime, renewable energy, automation & ICT from Finland and Sweden

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PAST BUSINESS COOPERATION

Shipyard in Rauma, SAMK, Finland and locals: Mirabilis in Namibia, SA AGULHAS
BUSINESS OPPORTUNITIES IN

SHIPBUILDING, MARITIME & LOGISTICS

• Ports
• Shipbuilding
• Logistics hub
• Fishing industry
BUSINESS OPPORTUNITIES IN

RENEWABLE ENERGY, AUTOMATION & ICT

- Solar energy and wind energy
- Fresh water solutions
- Automation & ICT solutions (wifi)
BUSINESS OPPORTUNITIES IN SADC

• Steel and glassware manufacturing (all types of value-added manufacturing)
• Processing of precious and semi-precious stones
• Oil and gas exploration
• Agriculture value chain
• Food and agro-processing
• Fertilizers and petrochemicals
• Tourism
PAST BUSINESS TRIP 2018

• Namibia & South Africa
• September and October 2018
• SME Aisle team and 15 SMEs from Finland, Estonia, Latvia and Sweden

News: The growing Southern African market offers opportunities for Central Baltics SMEs
Delegation to Namibia Autumn 2018

- RASMAN OÜ (Estonia)
- JSC Rikon (Latvia)
- Visy (Finland)
- ImageSoft Oy (Finland)
- Martsu52 (Finland)
- Slitevind (Sweden)
- Solar PV SIA (Latvia)
- Steam and Heat Ltd. (Finland)
- GoSwift (Estonia)
- StandByMate (Estonia)
- Timey (Estonia)
- Peruza (Latvia)
- Gedvi Tredive (Latvia)
- Regula Baltija Ltd. (Latvia)
- Starkice Oy (Finland)
Products Finnish and Swedish companies are bringing to Namibia – a start of a success story

• Naval and Maritime electro technical engineering, maintenance, shipbuilding inspections and education
• Maritime simulator training, underwater surveillance (and surveillance training)
• Wind energy technologies
• Other?
UPCOMING BUSINESS TRIP

• **Where?** South Africa & Namibia
• **When?** Next April 1.-14.4.2019
• **Who?** SME Aisle team and Central Baltic SMEs
Thank you!

Questions?

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